



**AgVantage 2024 Pacific Northwest Regional
Conference - Northern Quest Resort
November 13, 2024**

Reservations: 877-871-6772 group
#31899
100 North Hayford Road
Airway Heights, WA 99001

Time	Session Title	Session Description	Presenters	Location
8:00 - 8:30	Registration	Sign in to the day of training. Enjoy coffee and rolls and meet others for a great start to the day!		
8:30 - 8:45	Welcome, Introductions, & Getting on EDGE	Welcome, Introductions and why should you be on EDGE.	Michelle Blomberg, CEO	
8:45 - 9:30	EDGE Operations	Share tips and tricks to using EDGE. Login, shortcuts, enabling favorites toolbars, general navigation, do & don'ts, customizing your homepage, accessing AgVantage rescue, print spool, and more tips & tricks.	Dillon, Terri, Rachel	
9:30 - 10:15	Customer Accounts Receivable	Customer Accounts, Sales Reports, Balancing the Aging, and other AR hot topics.	Terri, Dillon	
10:15 - 10:30	Break			
10:30 - 12:00	Inventory, Pricing & Interaction with Excel	Item Portal, Price updates, Update prices from a Spread Sheet. How to download a price list or customer list to excel. Inventory lookup shortcuts, Inventory costing and valuation reports, Purchase Orders and receiving inventory from vendors.	Dillon, Terri	
12:00 - 1:00	Lunch	Plated lunch - Strawberry Spinach Salad, Braised Short Ribs with red-wine gravy, mashed potatoes, seasonal vegetables, Apple pie.		
1:00 - 2:00	EDGE Invoicing	See the features and functions of EDGE Invoicing. Invoices, contracts, payments, lookup accounts, and so much more.	Terri, Dillon	
2:00 - 2:45	Credit & Collections	See the new Credit & collections process available in EDGE.	Dillon, Dawn K (remote)	
2:45 - 3:00	Break			
3:00 - 3:45	Accounts Payable & Bank Reconciliation	Talk about how the Inventory Receiving works best with Accounts Payable. See the latest EDGE Bank Reconciliation.	Terri, Kristin (remote), Dillon	
3:45 - 4:30	Patronage	How Patronage is integrated with all AgVantage packages, and how to take care of your patrons.	Dillon Kristi (remote)	
5:30 - 7:30	Customer Appreciation Dinner	Have dinner and drinks with Michelle and the AgVantage team		TBD



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8:00 - 8:30	Registration	Sign in to the day of training. Enjoy coffee and rolls and meet others for a great start to the day!		
8:30 - 8:45	Introductions & Review	Welcome, Introductions & Review of yesterday	Michelle Blomberg, CEO	
8:45 - 9:45	CRM, POCKT, PULSE & ASK	POCKT & CRM for you and all of your customers. See PULSE & ASK communication and information tools.	Dillon, Rachel	
9:45 - 10:15	EDGE Operations & CDD	Share tips and tricks to using EDGE and what general features are needed to enhance your business operation.	Dillon, Terri, Rachel	
10:15 - 10:30	Break	Move to breakout sessions		
10:30 - 12:00	Agronomy Operations Breakout	What's new in EDGE and how can you put these features in your operation.	Terri, Michelle	
10:30 - 12:00	Grain Operations Breakout	Current EDGE features, latest enhancements, Customer Portal with Lots, loads and processing settlements	Rachel, Dillon	
12:00 - 1:00	Lunch	Italian Buffet - Fresh fruit, Tuscan chop salad, Caprese salad, bread sticks, Sautéed zucchini squash with tomatoes, Four-cheese lasagna, Chicken breast with basil cream sauce, Dessert		
1:00 - 2:45	Agronomy Operations & Q/A	Continued EDGE Agronomy Operations & Q/A.	Terri, Michelle	
1:00 - 2:45	Grain Operations - DPR Long/Short & BuyPad	Grain Operations continued including DPR, Long/Short, and BuyPad	Rachel, Dillon	
2:45 - 3:00	Break			
3:00 - 4:00	Agonomy Q/A & CDD	Optional Agronomy Q/A & CDD. Open discussions of topics and features needed to enhance your business operation.	Terri, Michelle	
3:00 - 4:00	Grain Q/A & CDD	Optional Grain Q/A & CDD. Open discussions of topics and features needed to enhance your business operation.	Rachel, Dillon	
		Thank you for attending this event!!! That is what makes these successful!		